



Understanding the True Value of V2G

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LCV2019 Event Sponsor:

GEOTAB[®]
management by measurement

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ITHECA 2015

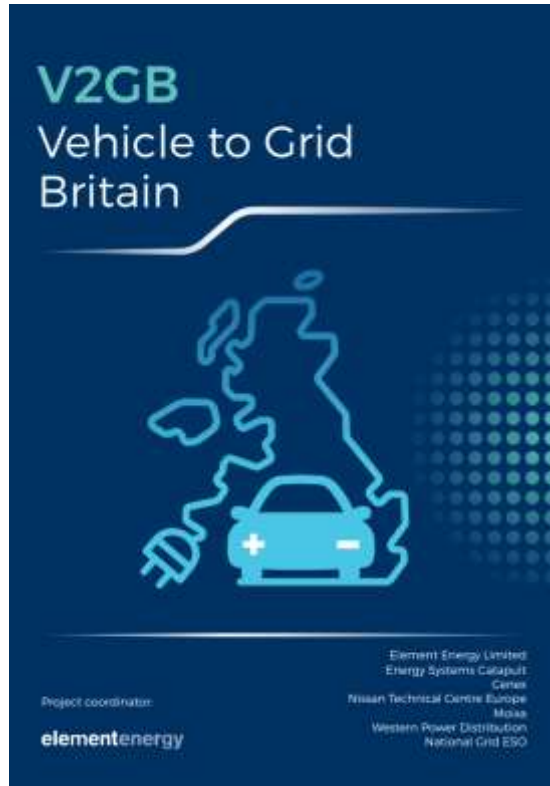


EFES 2015-17



Sciurus July 2019

What can V2G do today?



- Revenue Streams
- Customer Archetypes
- Possible Value

EV-elocity

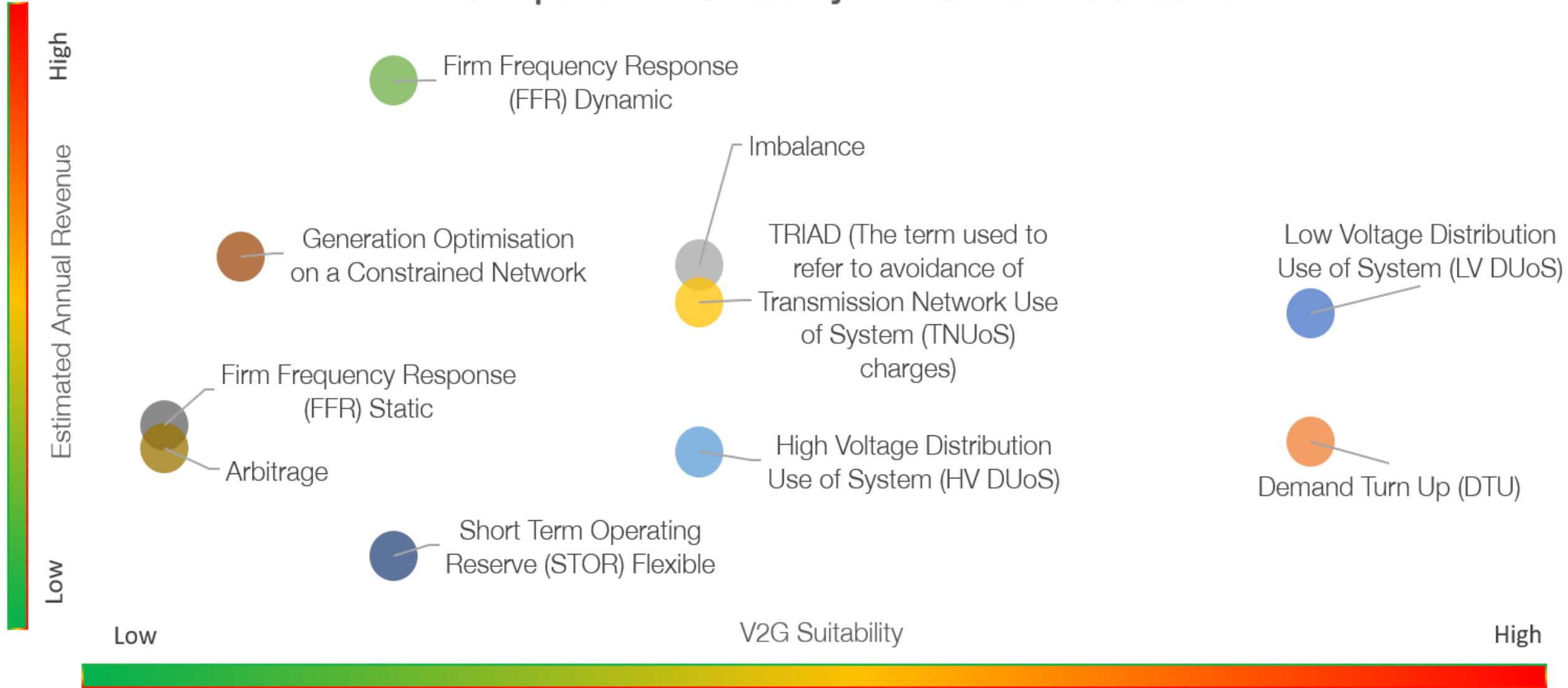


V2G Projects funded by OLEV and BEIS



Innovate UK

Comparison of Suitability of V2G Revenue Streams



What Determines the Best Customer Archetype?

Predictability of
Plug-in Pattern

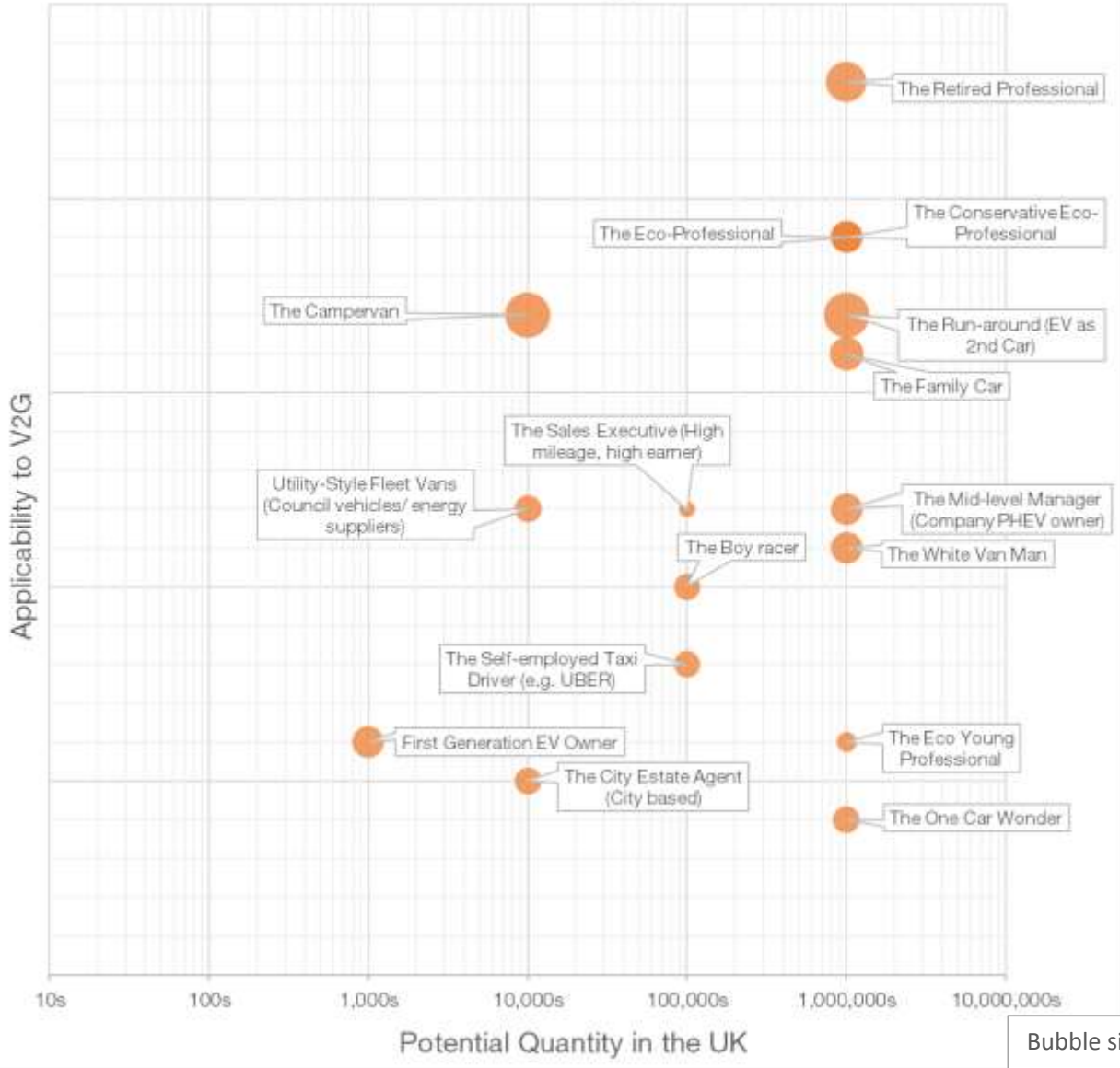
Plug-in
Duration

Journey
Demand

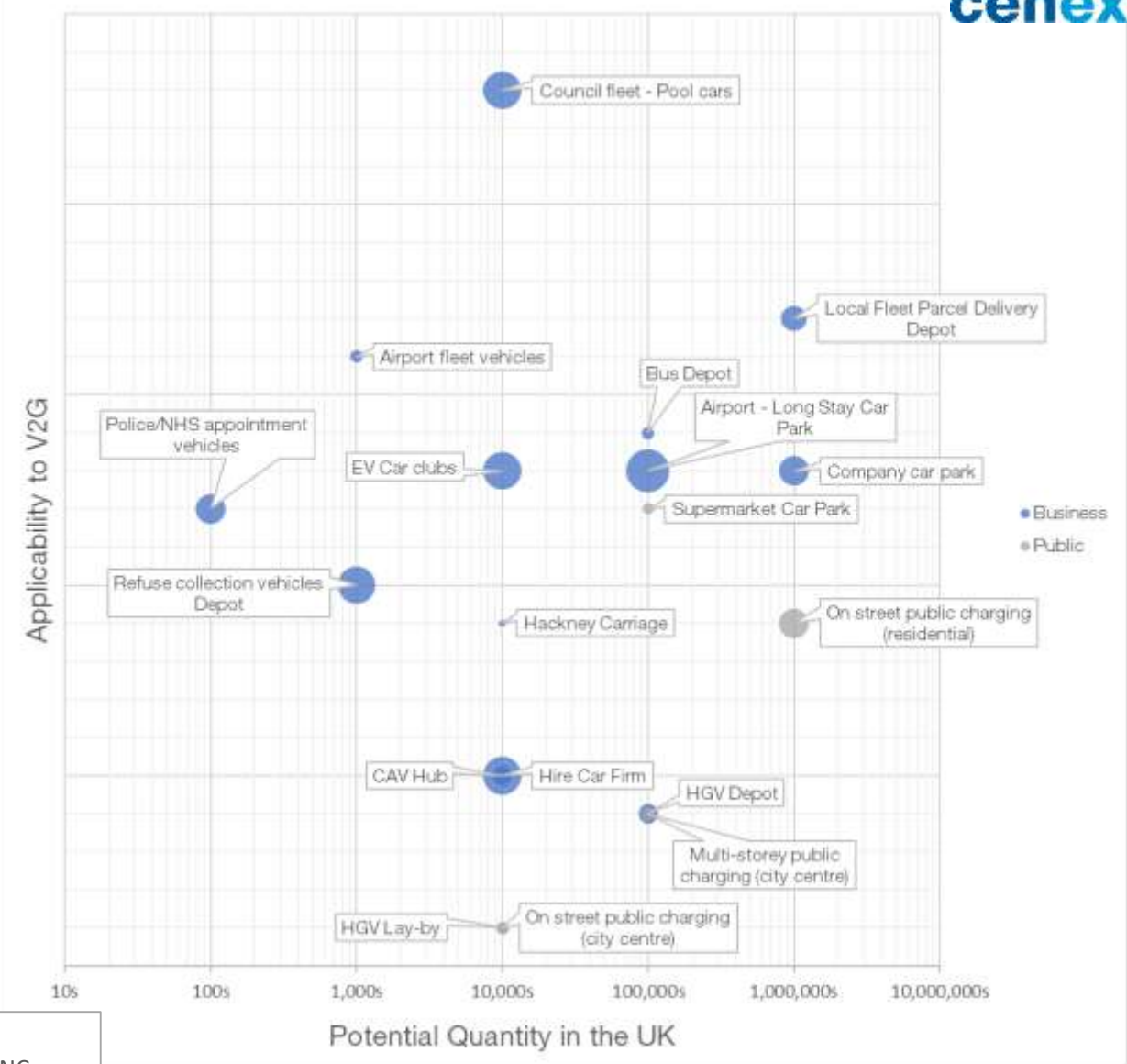
Battery Size

Plugged-in Not Charging (PiNC) time - %

Residential Archetypes Assessment



Business & Public Archetype Assessment



Bubble size represents PiNC time.
 ● = 50%

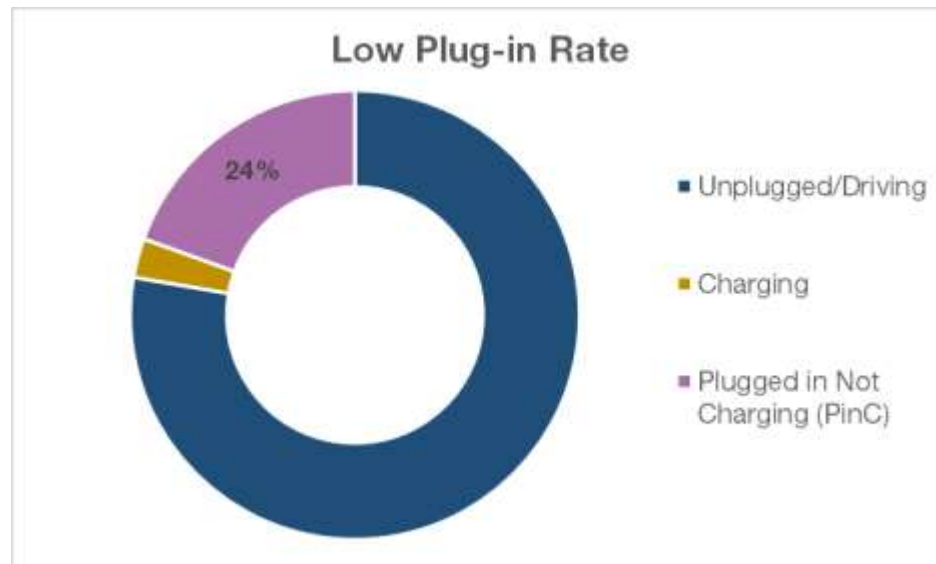
Archetype Portfolios Used in Modelling

Low Plug-in Rate

Existing EV plug-in behaviour (60 cars).

Archetypes:

- Council fleet – Pool cars (PiNC 28%)
- The Eco-Professional (PiNC 21%)
- The Retired Professional (PiNC 13%)
- The Run-around Company car park (PiNC 74%)



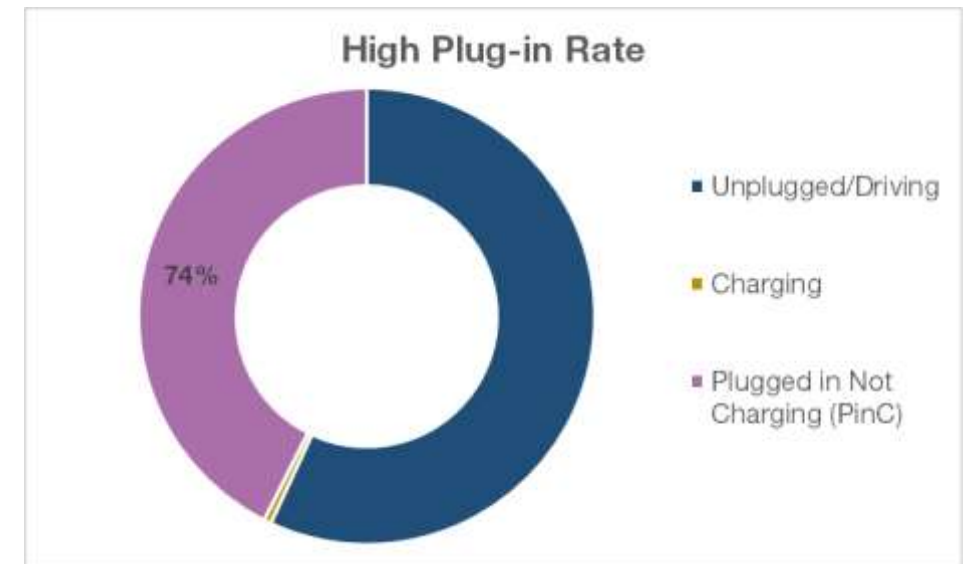
High Plug-in Rate

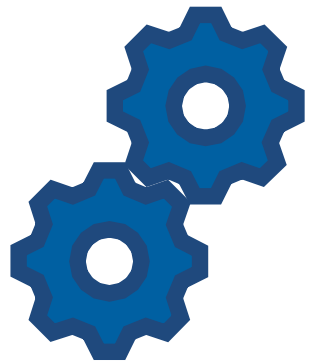
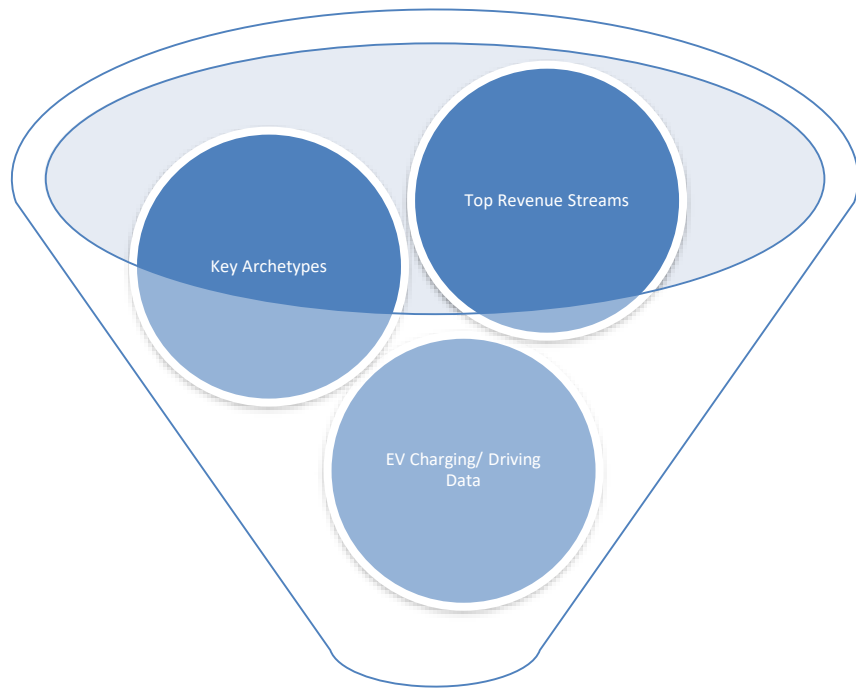
V2G user with incentive to plug-in.

Simulated portfolio (60 cars).

Archetypes:

- The Run-around (EV as 2nd Car) (PiNC 74%)



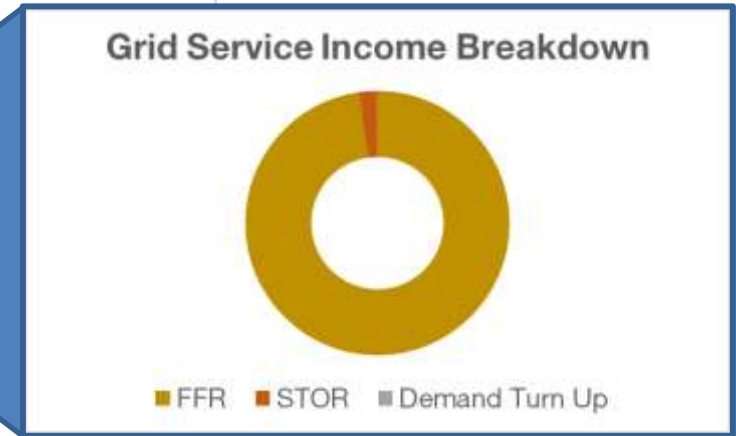
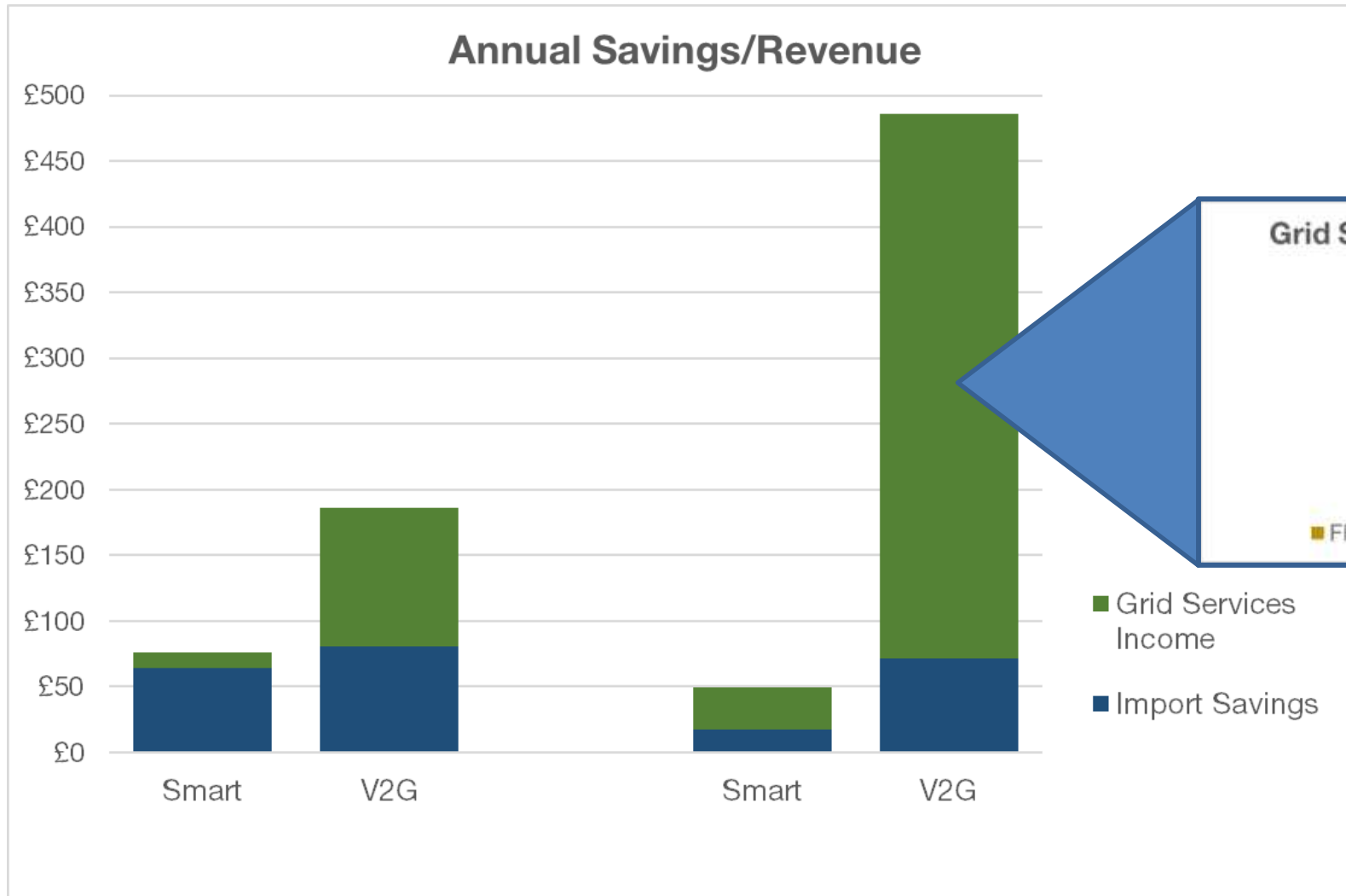


REVOLVE



Optimised Charging Schedules & Grid Service Participation





■ Grid Services Income
■ Import Savings

Low Plug-in

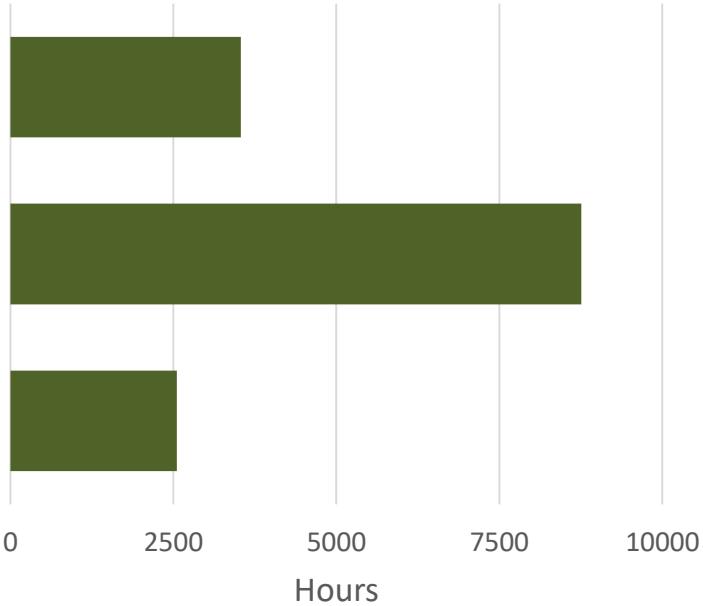
High Plug-in

PiNC time	24%	74%
Approx. Annual Mileage	6,500	1,750

Savings/Revenues are based against a counterfactual of a residential customer on a single rate tariff with dumb charging. Smart/V2G bars are based on an Economy 7 tariff and access to TSO grid services.

What's best for the battery?

- Degradation effects of V2G on EV batteries are complex.
- But revenue streams can be ordered by revenue per discharge volume from V2G.

Revenue Stream	Price Assumptions	Revenue per kWh of Discharge From V2G Unit	Max Annual Hours Service Can Be Offered
STOR (Short Term Operating Reserve)	£2.40/MW/h Availability £150/MWh Utilisation	27p	
FFR (Firm Frequency Response-Dynamic)	£8/MW/h	20p	

Risks & Opportunities

Risks

- Revenue demonstrated is heavily dependant on FFR prices which are on a downward trend.
- Flexibility services continue to change (DTU now discontinued).
- Battery degradation effects still unclear.

Opportunities

- V2G hardware costs are falling.
- New DSO services are emerging (but location dependent).
- Flexibility will continue to have a value within the wider energy system (new opportunities such as Wider Access to Balancing Mechanism).
- Additional revenue from Wholesale Energy Market optimisation may be available.

Thank you for listening



For further information pick up our “True Value of V2G” report at:

<https://www.cenex.co.uk/energy/vehicle-to-grid/>

Or Google “Cenex V2G”

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